

## Helpful Websites for Name and Information Gathering

**Website:** Watch That Page is a free site that will monitor any flagged pages for changes, such as new jobs posted, new newsletters added, or new executives added. Flag the URL of any specific webpage of clients and sources in your industry to be notified of changes.

[www.watchthatpage.com](http://www.watchthatpage.com)

**Website:** Download ZoomInfo Community Edition. It's free and gives you 100% complete access to all of ZoomInfo for 90 days. If you have had a previous paid subscription to ZoomInfo, you are not eligible for this offer.

To download ZoomInfo CE, follow this link: [Download ZoomInfo Community Edition](#)

**Website:** LinkedIn's Year In Review allows you to see who in your network was promoted, changed jobs or started something new; great way to track your network's availability.

<http://yir.linkedinlabs.com/>

**Website:** Use Reuters.com to help generate names at Fortune 500 companies.

- 1) Look up the company you are targeting by either company name or stock symbol
- 2) Click on correct company or stock listing
- 3) Click on the People tab and then click on any person's name in the list to see the biography of that person. <http://www.reuters.com/finance/stocks/lookup>

**Website:** Broadlook ProfilerX - indexes individual corporate websites pulling contact names, titles, phone numbers, email addresses and validates the returns by a scored ranking based on the number of pages used to build each contact.

<http://www.broadlook.com/products/profiler/>

**Website:** Broadlook Diver - Helps automate searching for contact details OR resumes OR LinkedIn Profiles via the web and puts information into a format which is easily exported to Excel.

<http://www.broadlook.com/products/diver/>

**Website:** Broadlook Eclipse - helps automate tables, directories and lists from the internet, saving you untold hours of manually copying and pasting bits of information from potentially thousands of records within a website.

<http://www.broadlook.com/products/eclipse/>

**Website:** Broadlook Market Mapper - Uses intelligence and keyword that you assign, to scan the "About" and "Contact" pages from any website to build a list of companies based on the criterion that you entered. This list can then be exported to Broadlook Profiler where each company's website can then be exploited for names, titles, phone numbers, email addresses, etc.

<http://www.broadlook.com/products/market-mapper/>



**Website:** TalentHook and Infogist Platinum Recruiter are metasearch tools created just for recruiting. They allow a recruiter to search hundreds of like-types of websites at once with your keywords vs. searching hundreds of like-types of websites one at a time. Results can be exported directly into your ATS/CRM. You can even set up agents to execute searches nightly.

<http://talenthook.com/>

<http://www.infogist.com/Home.aspx>

**Website:** Create Google Alerts for industry information which could potentially lead to names. Alerts can be created to inform you of layoffs within a region or city or by a laundry list of company names as an example.

<http://www.google.com/alerts>

